

Roll No.

Subject Code—8125

M. Com. (First Year) EXAMINATION

(Main/Re-appear Batch 2009 Onwards)

MC-101

MANAGEMENT CONCEPTS AND
ORGANISATIONAL BEHAVIOUR

Time : 3 Hours

Maximum Marks : 70

Section A

1. Write short notes on any *Seven* of the following : 7×5=35

- (i) Concept and nature of Management
- (ii) Contribution of Hawthorne Studies
- (iii) Contingency Approach
- (iv) Managerial Roles
- (v) Decision-making
- (vi) Management by Objectives

- (vii) Organisational Design
- (viii) Resistance to Change
- (ix) Leadership Styles
- (x) Role of personality in shaping Organisation Behaviour.

Section B

Note : Attempt all the questions.

2. What are different Managerial Skills ? Do managers from different hierarchical order need same level of managerial skills ? 12

Or

What are the arguments in favour of and against social responsibility of Business ? What efforts organisations undertake to discharge their social responsibility toward different stakeholders ?

3. Write a detailed note on Planning. 12

Or

Distinguish between Perception and Attitude.
What impact they have on organisational
behaviour ?

4. Define Motivation. Discuss different theories
of motivation highlighting how they help in
understanding organisational behaviour. 11

Or

What is Organisational Development ? Discuss
different OD interventions.