

Roll No.

Subject Code—6884

M. Com. (First Year) EXAMINATION

(Main)

MANAGEMENT CONCEPTS AND
ORGANISATIONAL BEHAVIOUR

MC-101

Time : 3 Hours

Maximum Marks : 70

Note : Attempt *Five* questions in all. Q. No. 1 is compulsory. All questions carry equal marks.

1. Write short notes on the following :

- (a) Managerial Skills
- (b) Perceptual Errors
- (c) Halo Effect and Steriotyping
- (d) Management by Objectives
- (e) Process of Group Formation

- (f) Trait theory of leadership
- (g) Team Building
- (h) Need Hierarchy Theory
- (i) Classical conditioning
- (j) Organisational Design.

2. Trace the development of management thought over the ages with special reference to contribution of systems and contingency approaches.
3. Write a detailed note on different managerial functions.
4. Should business discharge any social responsibility ? If yes, towards whom and how ?
5. Define Personality. Discuss different theories of personality highlighting how they help in understanding an individuals behaviour at work.
6. What are different types of groups and what influence they exert on organisational behaviour ?

7. (a) What is Emotional Intelligence ?
- (b) What are Stress-Coping Strategies ?
8. Why do people resist change ? What are different ways and means through which change can be implemented smoothly ?