

Roll No. ....

Subject Code—2154

**M. Com. (Part II) EXAMINATION**

Opt. Group—III (IB)

MC-206-IB

**EXPORT IMPORT PROCEDURES AND  
DOCUMENTATIONS**

*Time : 3 Hours*

*Maximum Marks : 100*

**Note :** Attempt *Five* questions in all. Q. No. 1 is compulsory. All questions carry equal marks.

1. Explain the following :

- (a) WTO
- (b) INCOTERMS
- (c) Trading House
- (d) ECGC
- (e) DEPB

(1-10-6-09)

P.T.O.

(f) ITPO

(g) ADS

(h) ICC

(i) SIL

(j) UCPDC.

**2×10=20**

2. Write an essay on major export promotion schemes in India. **20**
3. Give a detailed check-list prepared for processing an export order. **20**
4. Explain the various methods of payments in international trade. **20**
5. Discuss the main WTO provisions regarding procedures and documentation in international trade. **20**
6. Explain the various types of international business contracts. How are these formed ? **20**

7. Discuss the role of EXIM Bank and ECGC in export financing. 20
8. Write notes on the following :
- (a) Import Documents 10
  - (b) Central Excise Clearance. 10