

Roll No. ....

Subject Code—2144

**M. Com. (Part II) EXAMINATION**

MC-202

**ENTREPRENEURSHIP DEVELOPMENT &  
SMALL BUSINESS MANAGEMENT**

*Time : 3 Hours*

*Maximum Marks : 100*

**Note :** Attempt *Five* questions in all, including Q. No. 1 which is compulsory. All questions carry equal marks.

1. Define the following :

- (a) Entrepreneur
- (b) Economic Development
- (c) Small Scale Industry
- (d) Motivation
- (e) Feasibility Study
- (f) Working Capital

- (g) Entrepreneurship Development Programme
  - (h) Demand Analysis
  - (i) Tax Planning
  - (j) Incentives.
2. "Entrepreneur and entrepreneurship are catalysts in the process of economic development of a country." Explain.
  3. What are the qualities of a successful entrepreneur ? Explain.
  4. What environmental factors affect the success of a new business ?
  5. What is the need for and significance of preparation of feasibility report for an entrepreneur ? Explain.
  6. Explain the need and objectives of entrepreneurship development programmes.
  7. What is the role of SIDBI in the growth and development of small scale business in India.

8. What are the objectives of Small Scale Industries ? State various problems faced by Small Scale Industries in India.