Roll No.

Subject Code—840-X

M. Com. (Part I) EXAMINATION

MC-101

MANAGEMENT CONCEPTS & ORGANISATIONAL BEHAVIOUR

Time: 3 Hours Maximum Marks: 100

Note: Attempt *Five* questions in all. Question

No. 1 is compulsory. All questions carry

equal marks.

- 1. Write short notes on the following:
 - (i) Definition of management
 - (ii) Management skills
 - (iii) Perception
 - (iv) Values
 - (v) Organisational development
 - (vi) Attitude

P.T.O.

- (vii) Organisation as a system
- (viii) Decision-making
- (ix) Managerial roles
- (x) Motivation.
- 2. Trace the growth and development of management thought over the ages.
- 3. Write a detailed note on managerial functions.
- 4. What arguments can be given for and against social responsibility of business? If at all, to which stakeholders, the business has to discharge its social responsibility?
- Compare and contrast classical and operant/ instrumental conditioning models of learning.
- Discuss different theories of personality highlighting how they help in understanding human behaviour at work.
- 7. Why do people resist change? How can this be overcome?

- 8. Write short notes on any two of the following:
 - (i) Management by objectives
 - (ii) Emotional intelligence
 - (iii) Causes of work stress
 - (iv) Organisational structure.