

Jan. 2010

Roll No.

Subject Code—3174-X

M.B.A. EXAMINATION

(Fourth Semester)

(Re-appear)

OBH-412

**MANAGEMENT TRAINING &
DEVELOPMENT**

Time : 3 Hours

Maximum Marks : 100

Note : Attempt any *Five* questions. All questions carry equal marks.

1. What are the objectives of employee training ? Explain whether and how the effectiveness of training programme can be evaluated.
2. How are external changes in the environment of business affecting the training and development function in human resource department ?

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3. "Successful development requires top management support and an understanding of the relationship of development to other HR activities." Discuss.
4. Briefly explain the term training pedagogy. State the relationship between training pedagogy and training climate.
5. Critically examine training techniques. Do they suit for today's environment ? Comment.
6. What are the steps involved in developing training modules ?
7. How would you identify the training needs of a group of sales employees of a large public sector insurance company facing stiff competition from private sector insurance companies in recent times ?
8. Write short notes on the following :
 - (a) Training Aids
 - (b) Lesson Planning.