

Roll No.

Subject Code—2160

B.B.A. (First Year) EXAMINATION

(New Scheme)

BBA-101

**FOUNDATIONS IN MANAGEMENT AND
ORGANISATION BEHAVIOUR**

Time : 3 Hours

Maximum Marks : 100

Note : Attempt any *Five* questions. All questions carry equal marks.

1. What is the nature and scope of Management ?
Explain the functions of management.
2. Briefly trace out the evolution of management theories. What is the Systems Approach to Management ?
3. Explain the steps involved in the planning process. What are the various planning objectives ?

4. Write notes on the following :
 - (a) Delegation of Authority
 - (b) Departmentation.
5. What is the importance of Communication in Management ? Explain the communication process.
6. What is the nature and significance of organizational behaviour ? Explain the factors affecting organizational behaviour.
7. Explain in detail the Classical Conditioning Theory of Learning.
8. What do you understand by Transactional Analysis ? Explain the implications of Transactional Analysis.
9. Write notes on the following :
 - (a) Job Analysis
 - (b) Manpower Planning.
10. How do you define Personality ? What are the specific traits that constitute the concept of Personality ?